

COME. TO US!

We are looking for **YOU** at the earliest possible date for our B2B Sales & Marketing department as a

Key Account Manager (m/f/d) in Flensburg

ORION Versand GmbH & Co. KG is one of Europe's leading companies when it comes to eroticism. Our customers include numerous wholesalers and retailers all around the world.

We are looking for YOU to become a part of our B2B sales team. You will be selling our products to new and existing customers in Denmark, Sweden, Spain, Portugal and South America using negotiation skills, self-confidence and professional advice.

Your tasks and responsibilities

- Managing existing customers
- Further develop and expand the international business
- Building customer relations
- Market observation and analysis
- Planning price systems
- Conducting price negotiations
- Sales and support at trade fairs

Skills you should have

- Business knowledge and preferably previous experience in the sales area
- Affinity for technical solutions
- Excellent communication skills
- A positive and confident attitude
- Very good knowledge of at least one of the aforementioned foreign languages; knowledge of other foreign languages is also helpful
- Willingness to travel

What we offer

- An exciting range of tasks in an internationally operating company
- Flexible working hours (37.5 hours/week)
- A secure workplace in a steadily growing company
- Opportunities for further individual training
- A company pension scheme
- A good mix of teamwork and individual responsibility
- Flat hierarchies and quick decision-making processes

Does this appeal to you?

We are looking forward to receiving your application including your salary expectations and a possible starting date.

ORION Versand GmbH & Co. KG

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ORION is one of the largest erotic companies – and it keeps on growing.

Besides e-commerce, ORION also operates an international chain of stores and a globally operating wholesale business. 300 colleagues work at the headquarters in Flensburg in the administration and logistics departments.



A good working environment



Work where other people spend their holidays



Room for your own ideas



Flexible working hours, working from home is possible



Christmas and summer bonuses



Modern equipment



Bike leasing scheme



No dress code: come as you are



In-house canteen



A secure workplace