

COME. TO US!

ORION

We are looking for YOU at the earliest possible date for our B2B Sales & Marketing department as a

KEY ACCOUNT MANAGER FRANCE

(m/f/d) in Flensburg

ORION Wholesale supplies erotic specialist shops, distributors and wholesalers – also from the non-erotic sector – all across the world. Many of these companies not only purchase their goods through ORION Wholesale, but also receive customised advertising materials and sales promotions. To support our sales team, we are looking for an experienced Key Account Manager for the French market. Are you interested? Then COME. TO US!

Your TASKS

- Managing our existing customers in France to increase customer satisfaction and utilise sales potentials
- New customer acquisition to further expand the business in France
- Managing customers in other countries (depending on language skills)
- Visiting customers and trade shows to maintain relationships with our customers and identify new business opportunities

Your SKILLS

- Completed studies or comparable training in sales or marketing
- Preferably at least 3 years of professional experience in key account management in a B2B environment
- Knowledge in sales and marketing as well as experience in building customer relationships

- Fluent in written and spoken French and ideally also in other languages
- Very good written and spoken English
- Negotiation skills
- Willingness to travel
- Ability to work independently, team player and strong communication skills

What we OFFER

- Exciting tasks in an internationally operating company
- A good mix of personal responsibility and teamwork
- Flexible working hours (37.5 hours/week)
- Option to work from home
- A secure job in a constantly growing company
- Opportunities for shaping one's own position
- Opportunities for personal and professional development

Are you INTERESTED?

We look forward to receiving your application, including your salary expectations and possible starting date.

ORION VERSAND GmbH & Co. KG

Human Resources, Katarina Harmel
Schäferweg 14, 24941 Flensburg
bewerbung@ORION.de / orion.eu/en/jobs/

ORION is one of the largest companies in the erotic sector – and keeps on growing. In addition to e-commerce, ORION operates an international chain of retail stores and a globally operating wholesale business. Around 300 employees work in administration and logistics in Flensburg alone.



Great work environment



Work where others spend their holidays



Room for own ideas



Flexible working hours



Holiday & Christmas bonuses



Secure workplace



Modern equipment



Option for bike leasing



No dress code: come as you are



Work from home possible



In-house canteen



NAH.SH job ticket for public transport